

# TOC in Aerospace & MRO

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*PRESENT:* BUILDING ON SUCCESS 2017

**BREAKTHROUGH RESULTS FOR  
GOVERNMENT AND BUSINESS**

TOC is all about improving **FLOW** in operations

***“Improving FLOW is the Primary Goal of Operations”***

Dr. Eli Goldratt



# Operational Challenges in MRO

**Varying work packages & TATs**

**Parts not in shelf, long lead times to get parts**

**Competition for shared resources**  
(Inspectors, SM, NDT, Backshops, Hangar,...)

**Customer delays, Engineering delays,...**

**Fluctuating Demand / Workload**



**Late adds, non-routine tasks, late findings**

**Vendor delays, Supply Chain issues**

**Competition for skilled resources**  
(Mech., Elec., Avionics,...)

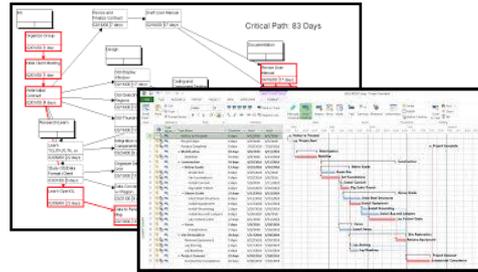
# Challenges in Aerospace Projects

**Timelines are aggressive**

**Projects often start without clear requirements or sufficient staffing**

**Resources are not available when needed**

**Requirements change, Scope Creep**



**Tasks take longer than planned**

**Priorities change constantly, Priorities are often out-of-sync**

**Several issues are discovered during integration & testing**

**Multiple iterations occur before design is frozen**

# Exercise

A	1	△
B	2	□
C	3	○
D	4	△
E	5	□
F	6	○
G	7	△
H	8	□
I	9	○
J	10	△
K	11	□
L	12	○
M	13	△
N	14	□
O	15	○
P	16	△
Q	17	□
R	18	○
S	19	△
T	20	□
U	21	○
V	22	△
W	23	□
X	24	○
Y	25	△
Z	26	□

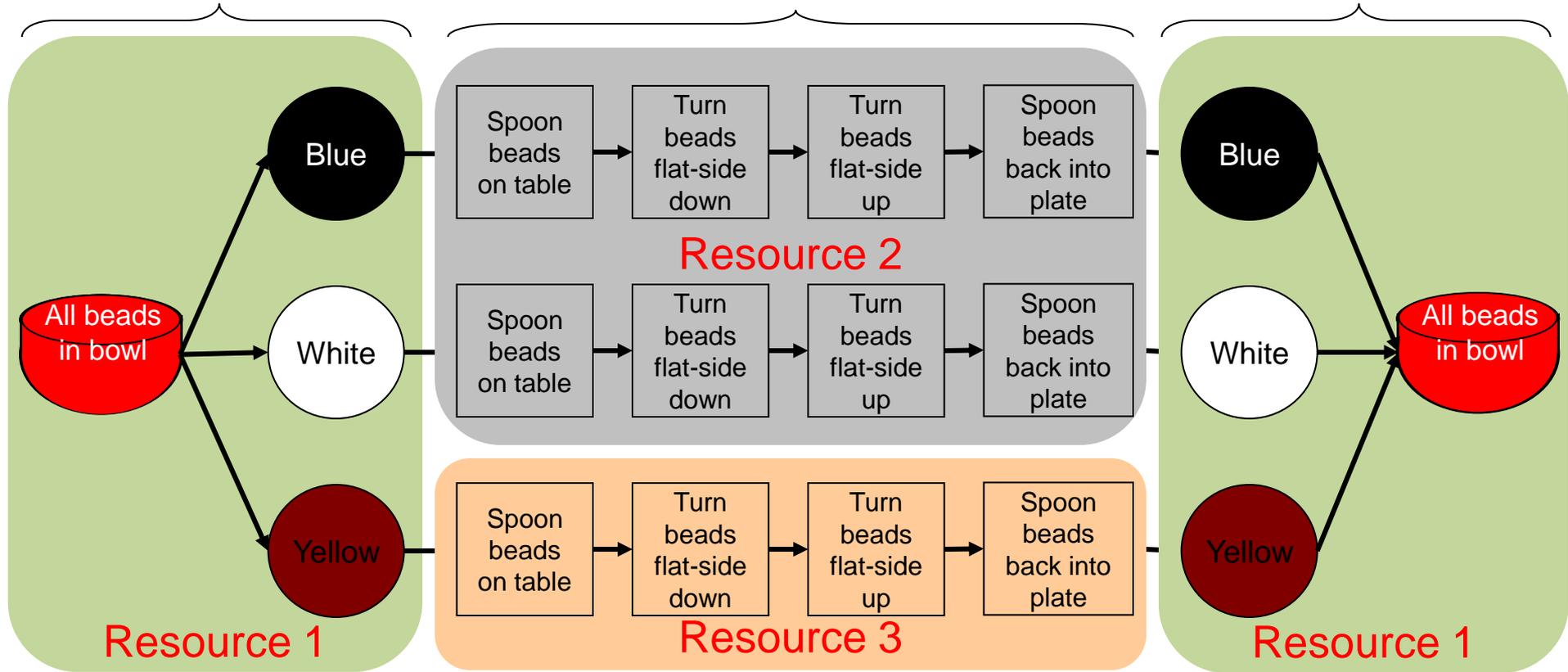
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T	20	□
U	21	○
V	22	△
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X	24	○
Y	25	△
Z	26	□

# Bead Simulation

## Phase 1

## Phase 2

## Phase 3

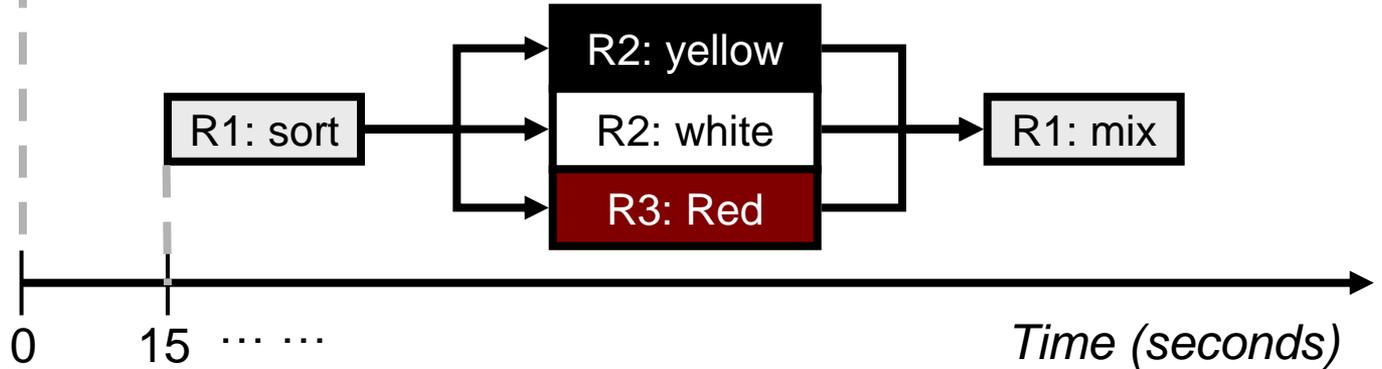


# Bead Simulation – Round 1

RED Aircraft



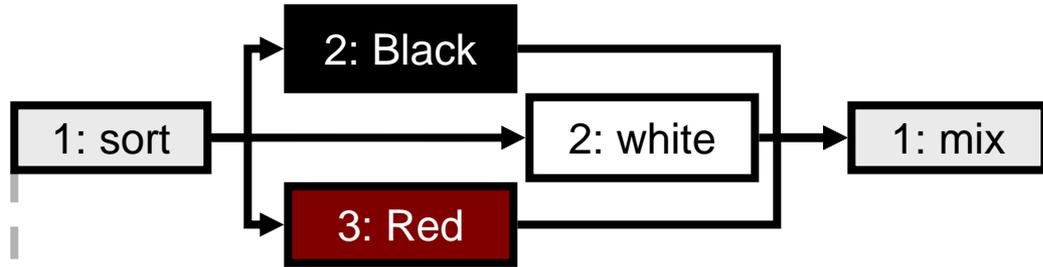
BLUE Aircraft



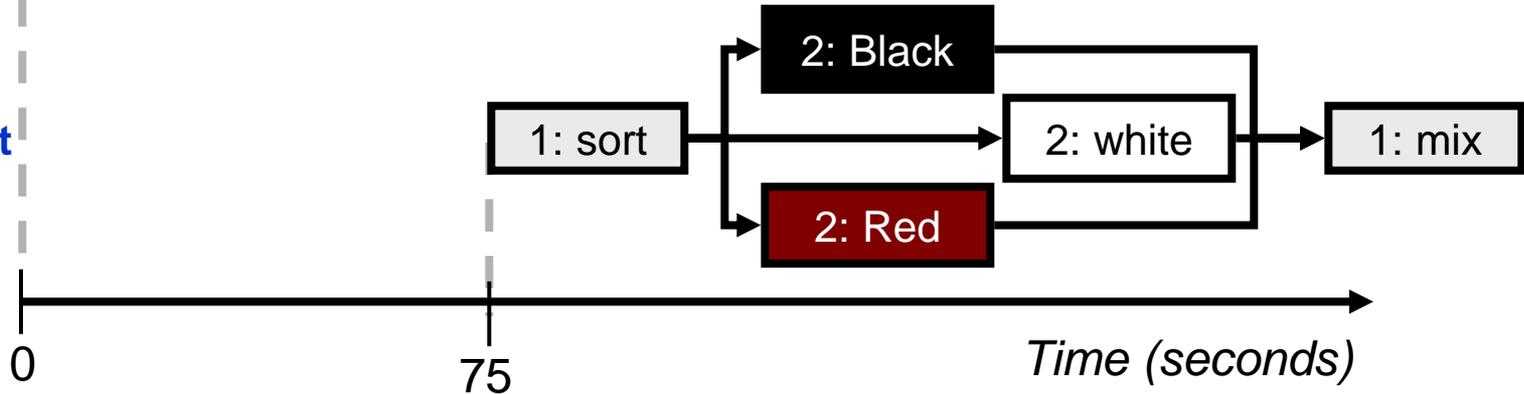
- The Blue aircraft comes 15 seconds after Red aircraft
- Resources must switch between aircrafts every 3 moves
- Aircraft Manager must keep resources focused on their aircraft
- A phase can only start after previous phase is completed

# Bead Simulation – Round 2

**RED Aircraft**

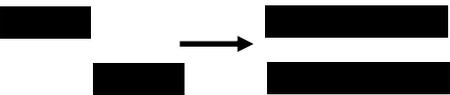
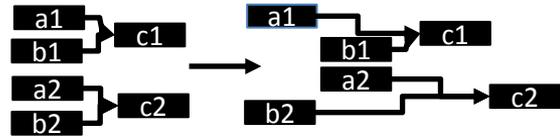
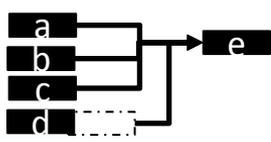
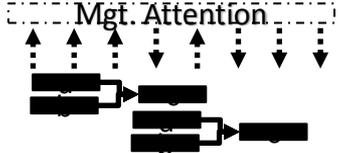


**BLUE Aircraft**

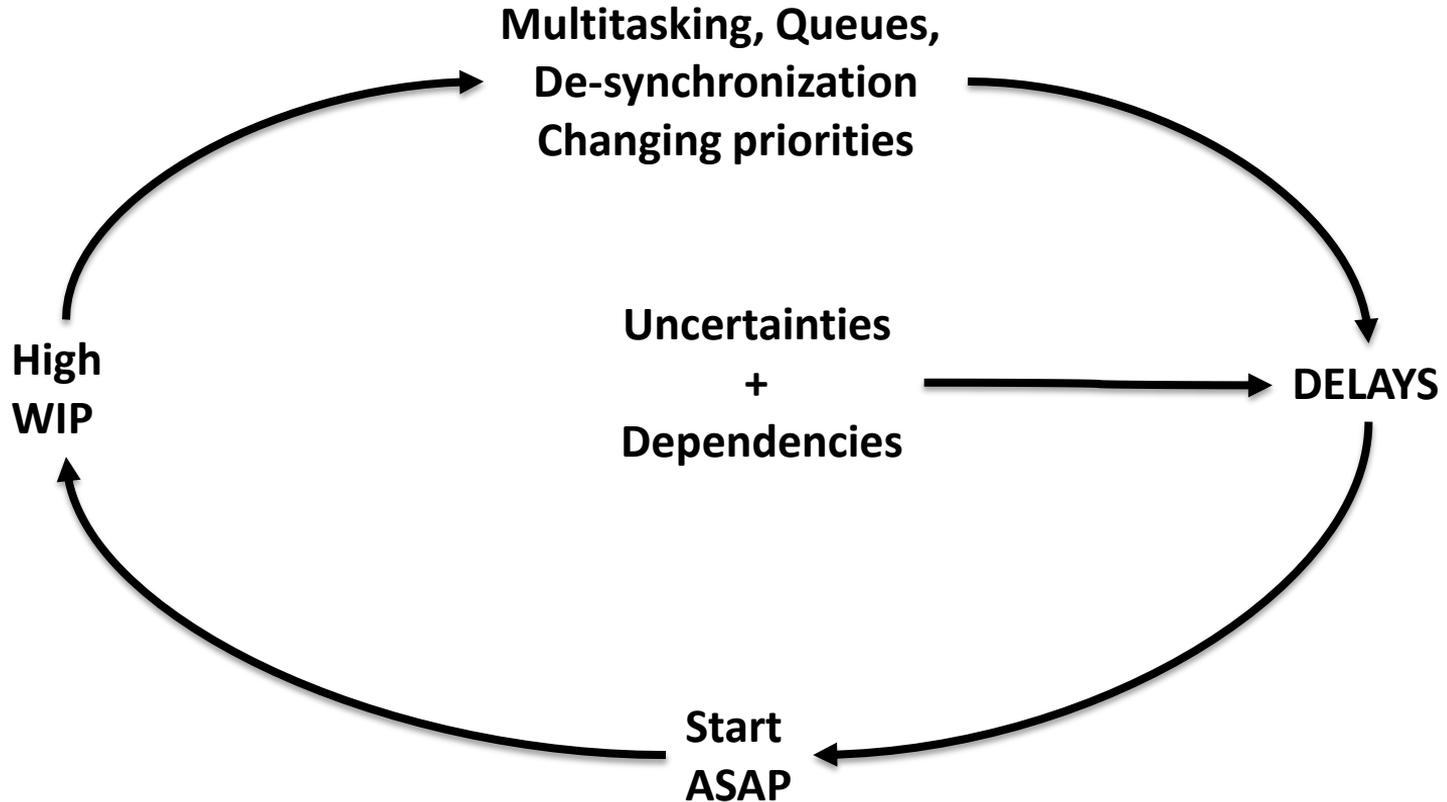


- Release Blue aircraft 75 sec after start of Red aircraft
- Resources finish Red aircraft work before Blue aircraft
- Aircraft Manager must keep resources focused on their aircraft
- A phase can only start after previous phase is completed

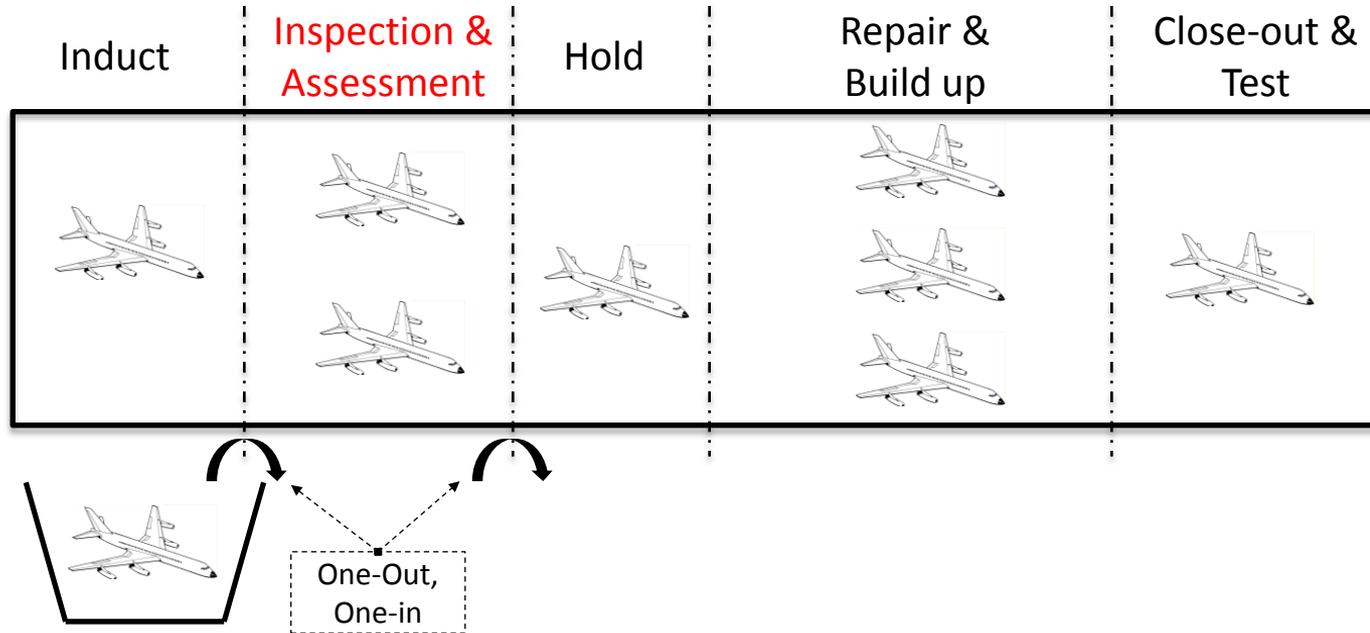
# Impact of High WIP

Effects	How	Losses	Implications
Multitasking		<ul style="list-style-type: none"> <li>• Switching (setup) cost</li> <li>• Wait time</li> </ul>	<ul style="list-style-type: none"> <li>• Low Productivity (Low T)</li> <li>• Long Cycle time</li> </ul>
Queues		<ul style="list-style-type: none"> <li>• Wait time</li> </ul>	<ul style="list-style-type: none"> <li>• Long Cycle time (slower response time)</li> </ul>
Spreading thin		<ul style="list-style-type: none"> <li>• Wait time for downstream resources</li> </ul>	<ul style="list-style-type: none"> <li>• Long Cycle time</li> </ul>
De-sync		<ul style="list-style-type: none"> <li>• Wait times</li> <li>• Peaks and valleys</li> </ul>	<ul style="list-style-type: none"> <li>• Low Productivity (Low T)</li> <li>• Long Cycle time</li> <li>• Lack of priority, Expediting</li> </ul>
Integration points		<ul style="list-style-type: none"> <li>• Wait times</li> <li>• Peaks and valleys</li> </ul>	<ul style="list-style-type: none"> <li>• Low Productivity (Low T)</li> <li>• Long Cycle time</li> <li>• Lack of priority, Expediting</li> </ul>
Management / Experts Multitasking		<ul style="list-style-type: none"> <li>• Wait times due to slow decision making</li> <li>• Rework</li> </ul>	<ul style="list-style-type: none"> <li>• Low Productivity (Low T)</li> <li>• Long Cycle time</li> <li>• Lack of priority, Expediting</li> </ul>

# Cause & Effect



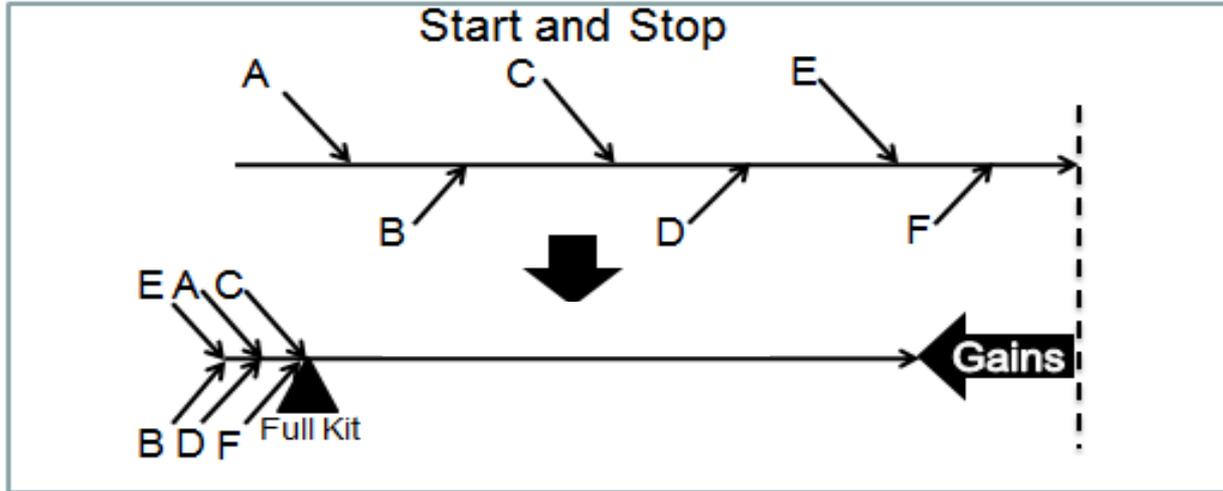
# Operating under Low WIP



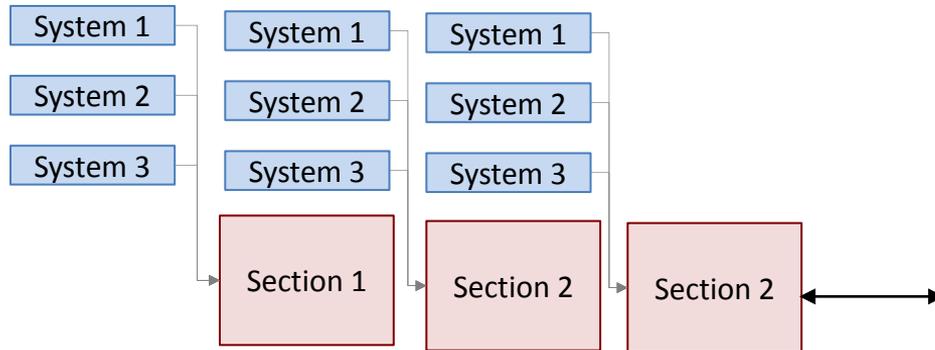
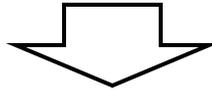
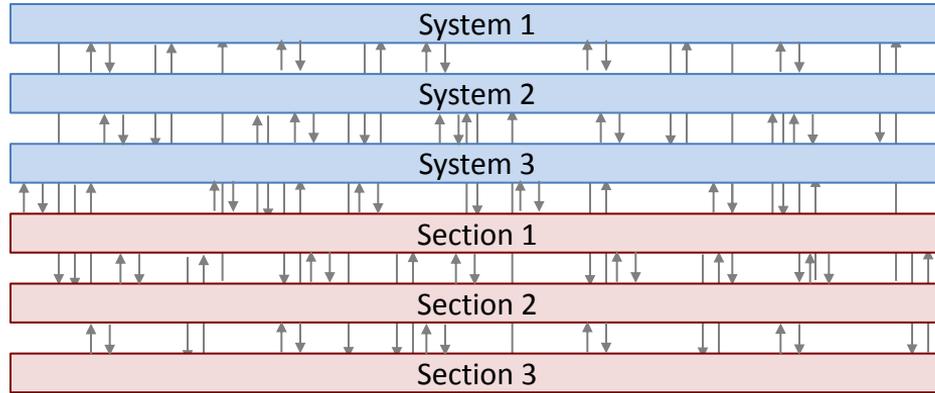
1. Identify **constraint** (pacing) phase
2. Set maximum work-in-process (WIP) limit & follow 1-out, 1-in rule
3. Concentrate Resources on fewer aircraft
4. **Full Kit** before releasing work

# Full Kit

Ensure full preparation of parts, resources, specifications, work package, tech. documents, etc. for the work



# LOW WIP at a Program Level

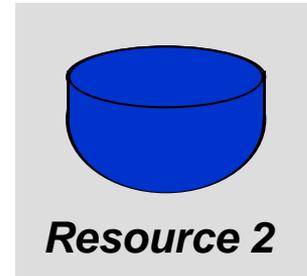
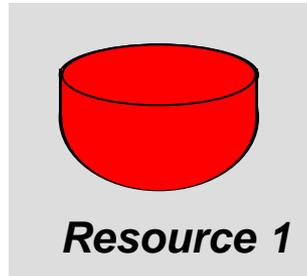
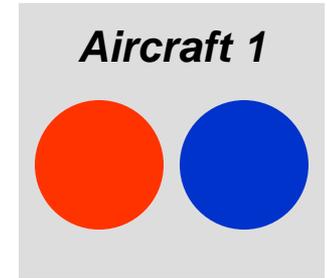
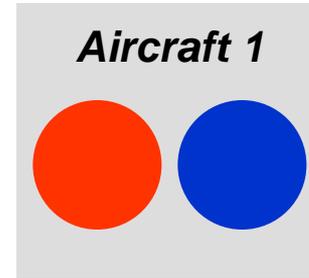
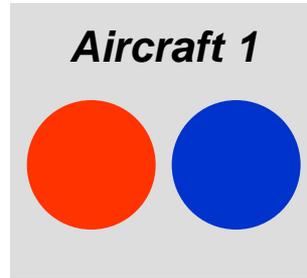
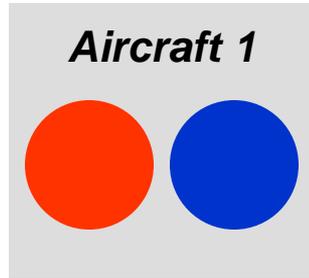
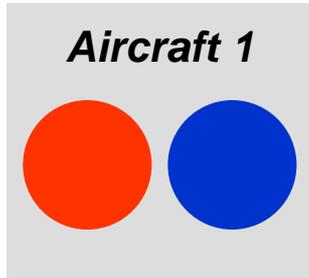


# LOW WIP at a Team Level

In-Box	Prioritized Backlog	Name	WIP				Held	Completed
			STEP 1	STEP 2	STEP 3	STEP 4		
		Gary						
		Rex						
		Rebecca						
		Steve						
		Ryan						
		Pat						
		Jeff						
		Darren						
		Margaret						

**Help Needed**

# Exercise



1. Put 21 beads each in the red and blue bowl
2. Each aircraft gets a crew of 9 resources
3. Aircraft that run short of either resource are late
4. Each supervisor is measured to on-time delivery

# Typical Supply Chain Problem



**Need to protect Sales**  
**Shortages are painful!**  
**More Inventory!!**

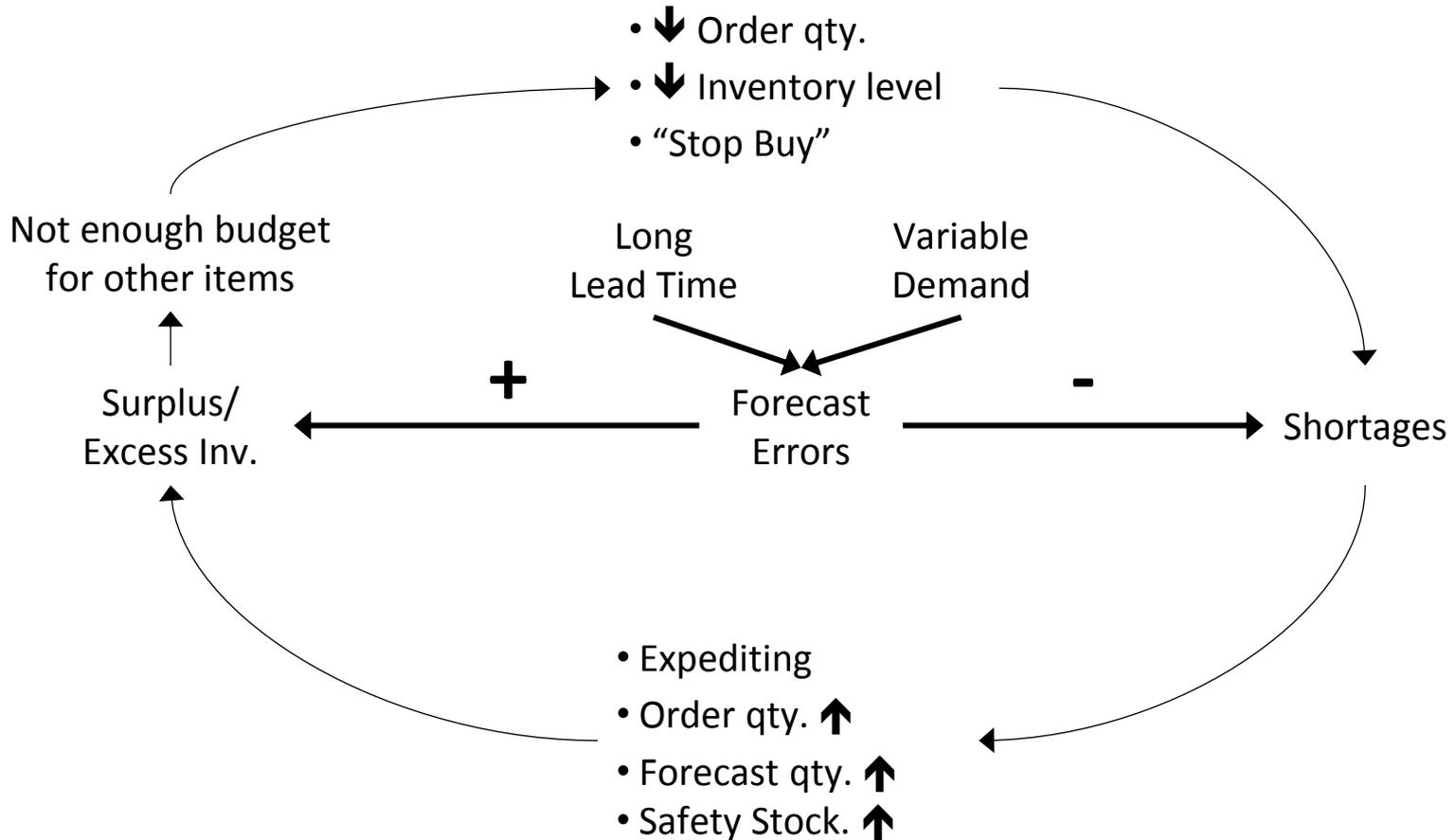
**Need to control budget/costs**  
**Surpluses are painful**  
**Less Inventory!!**

*Both shortages and surpluses are a challenge*

# Business Objective

**How to reduce inventory without impacting operations  
(maintain / improve parts availability)**

# Cause & Effect



# Typical Initiatives

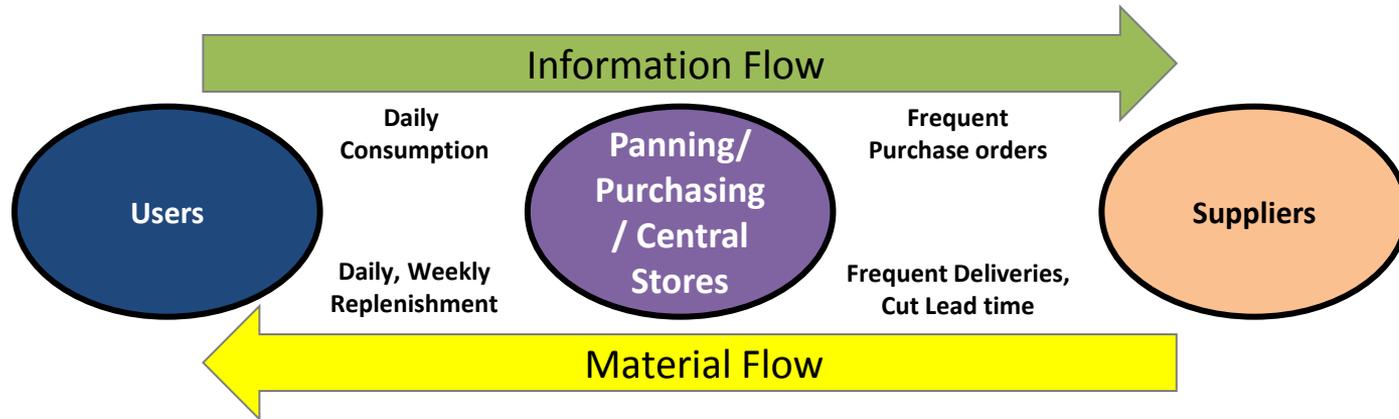
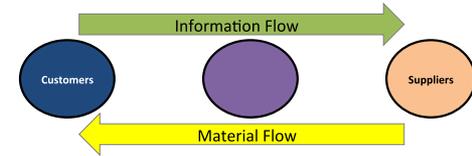
- Investment in forecasting tools
- Investment in inventory visibility and tracking
- Introduce many metrics

# Traditional Approaches vs. TOC

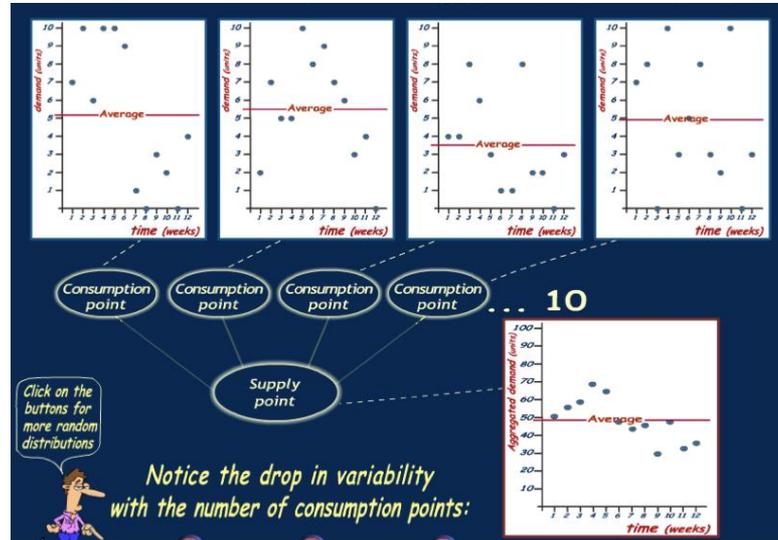
- Traditional Approach:
1. Improve Forecast Accuracy
  2. PUSH Inventory to Customer



- TOC Approach:
1. Improve FLOW
  2. PULL based on consumption



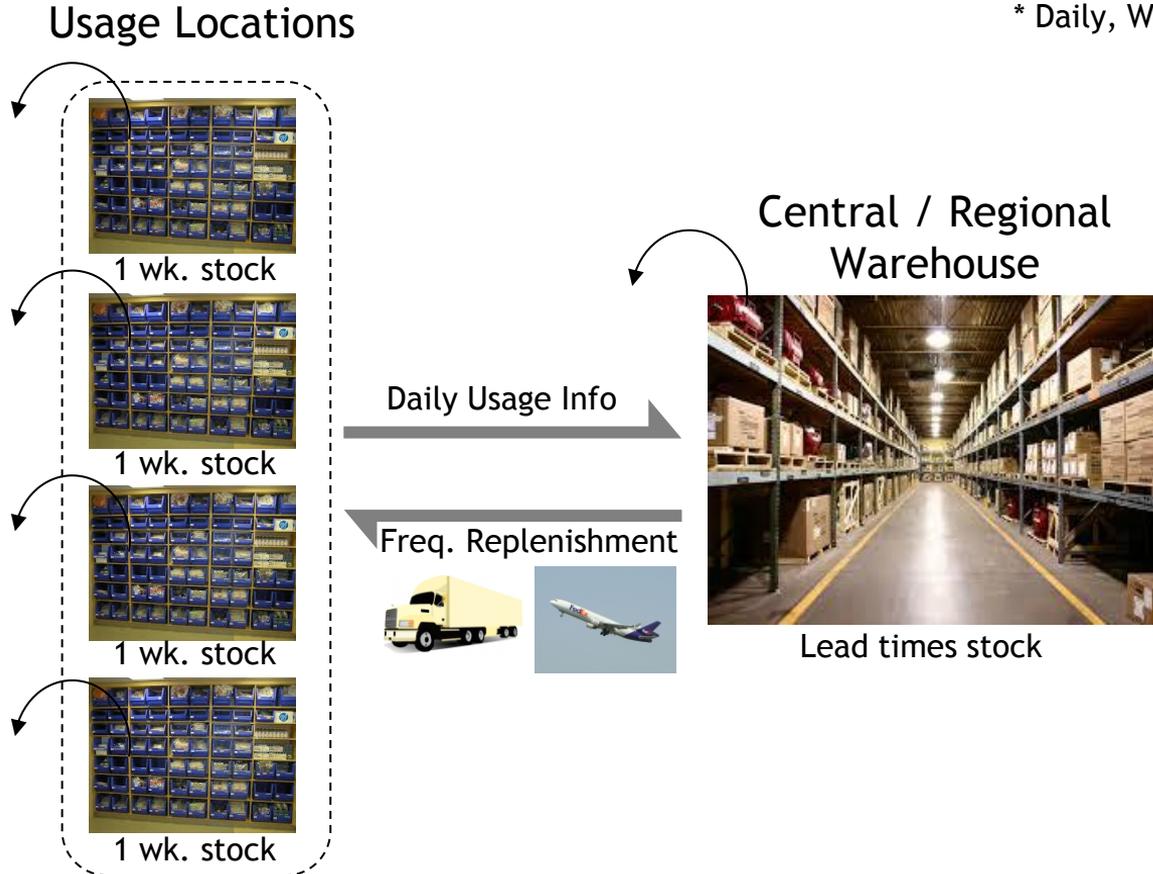
# 1. Inventory Aggregation at Central Warehouse



- Lower inventory (can reallocate \$s)
- Better parts availability (inventory in the right place)
- Reduced trans-shipments
- Better tracking of Inventory

# 2. Daily Ordering & Frequent\* Replenishment

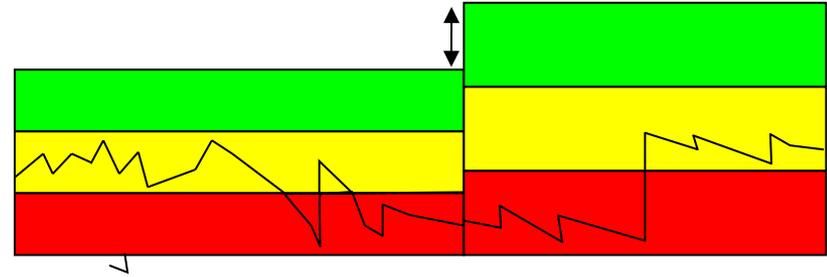
\* Daily, Weekly, bi-weekly, monthly



# 3. Auto. Inventory Adjustment based on Consumption

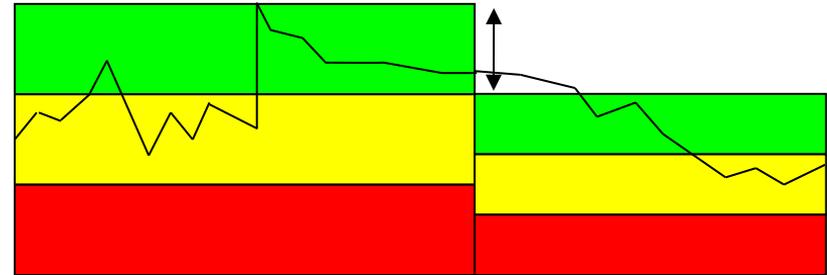
## 1. Increase in usage:

- Increase buffer zone by  $1/3^{\text{rd}}$
- One time replenishment of  $1/3^{\text{rd}}$  buffer

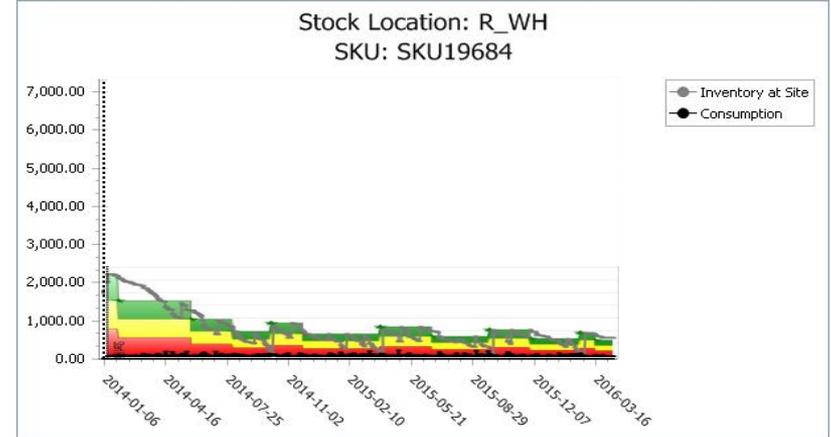
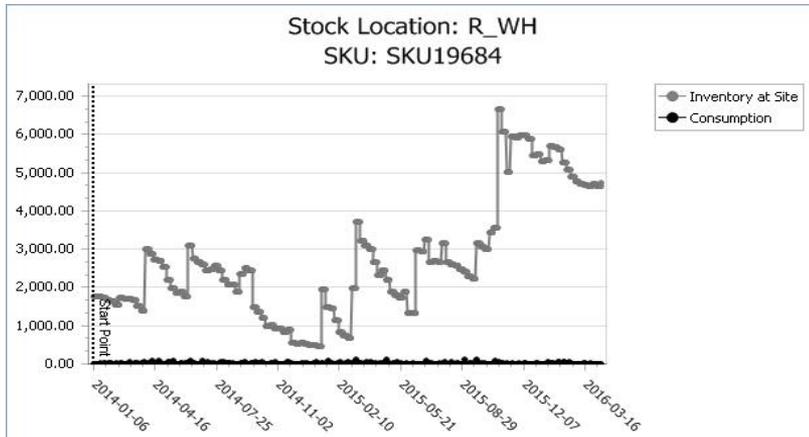
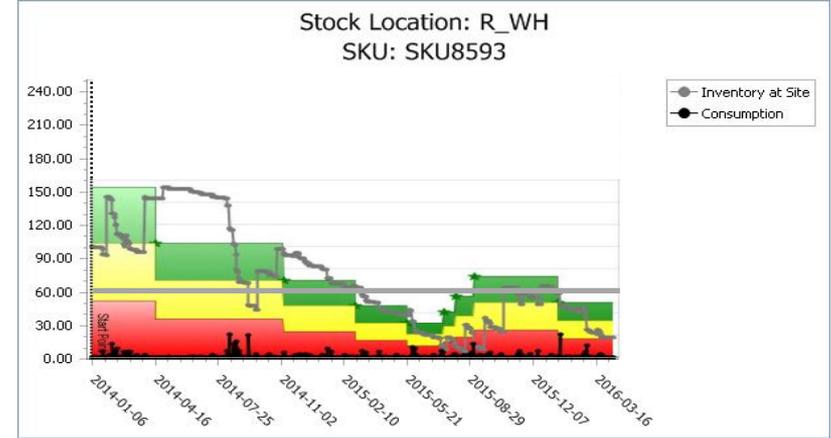
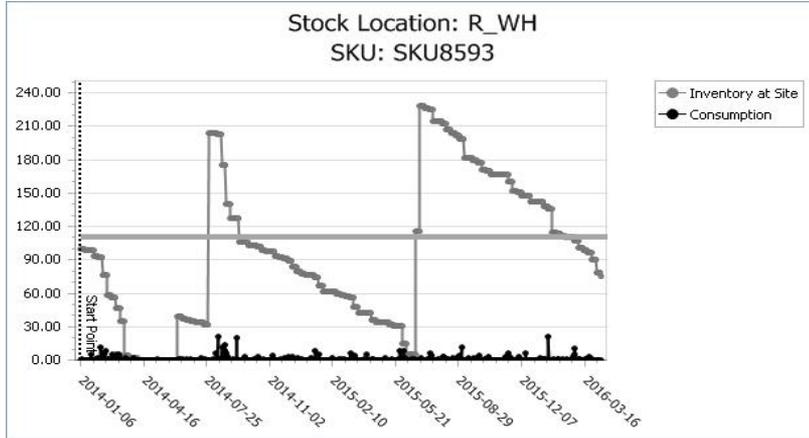


## 2. Decrease in usage:

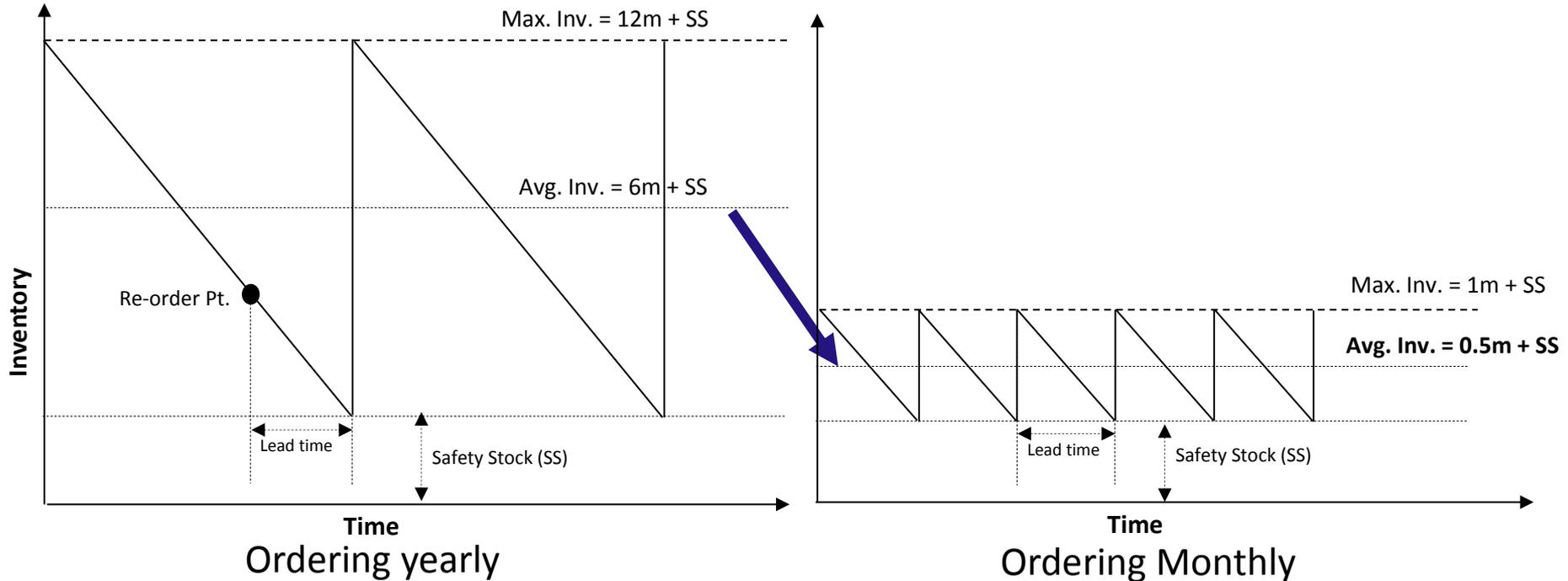
- Decrease buffer zone by  $1/3^{\text{rd}}$
- Do not replenish until stock dips to yellow



# 3. Auto. Inventory Adjustment based on Consumption

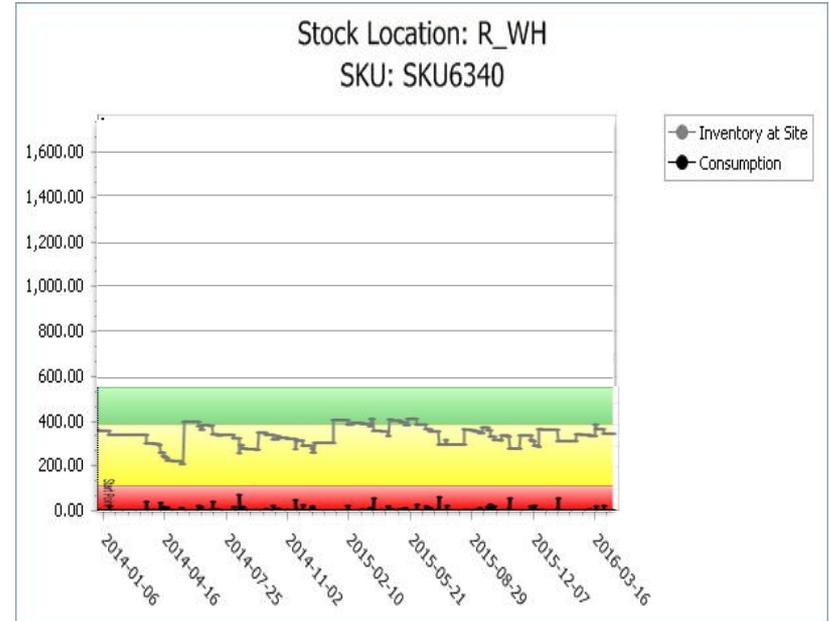
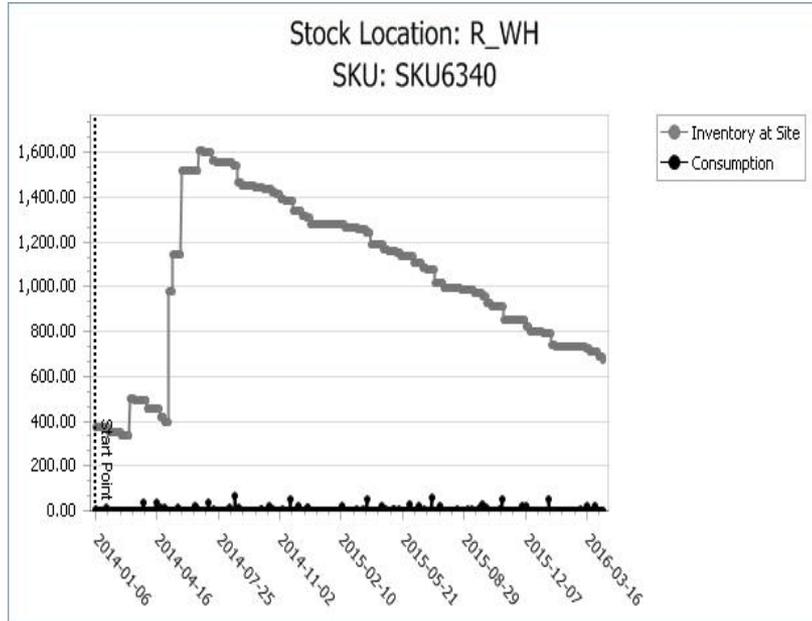


# 4. Frequent Ordering & Delivery

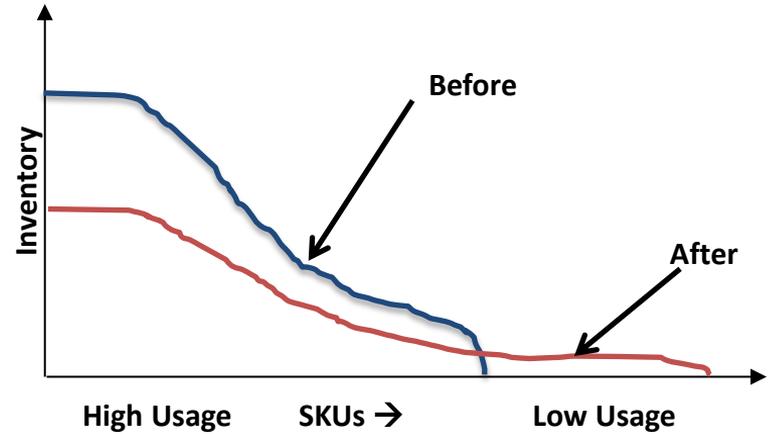
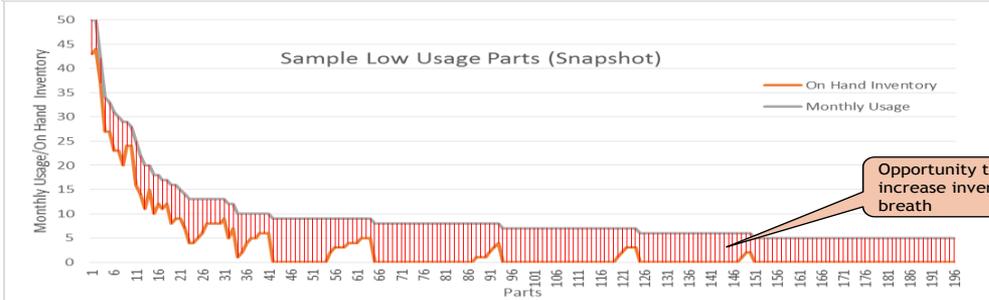
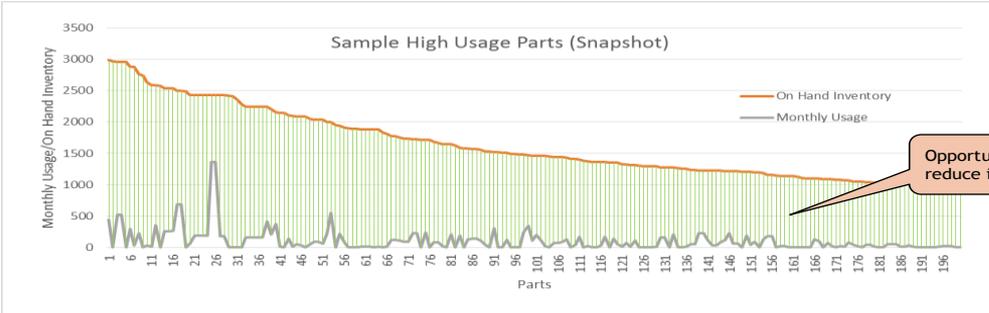


- Lower Inventory
- Less obsolescence, Space

# 4. Frequent Ordering & Delivery



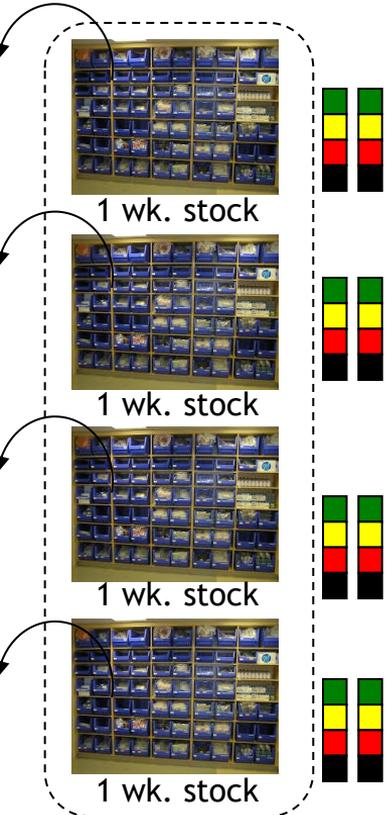
# 5. Increase Inventory Breadth



# Recap

1. Aggregate Inventory at Central warehouse
2. Order daily usage & replenish frequently
3. Automatically adjust inventory levels based on usage
4. Order every month from vendors what was used last month
5. Increase inventory breadth

## Usage Locations



1  
Warehouse



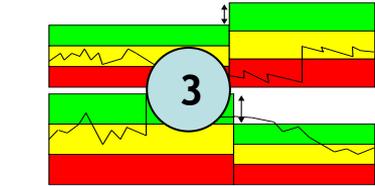
Daily Usage Info

2

Freq.  
Replenishment

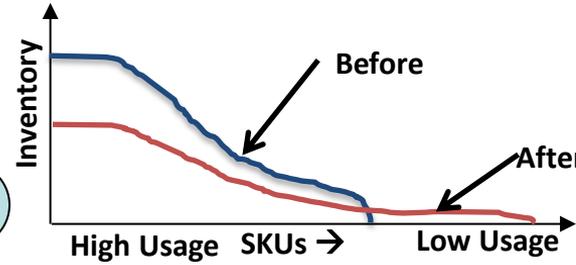


3



Adjust levels automatically  
based on usage

5



Monthly / wkly POs

4

Monthly / wkly.  
replenishment



Vendors

**Thank you**